

A series of wavy, overlapping lines in shades of purple, blue, orange, and green that flow from the left side of the slide towards the right, creating a sense of motion and energy.

Implementing Stored-Data Encryption

Dr. Michael Willett

Independent Consultant
and
VP Marketing: Bright Plaza

SNIA Legal Notice

- The material contained in this tutorial is copyrighted by the SNIA unless otherwise noted.
- Member companies and individual members may use this material in presentations and literature under the following conditions:
 - ◆ Any slide or slides used must be reproduced in their entirety without modification
 - ◆ The SNIA must be acknowledged as the source of any material used in the body of any document containing material from these presentations.
- This presentation is a project of the SNIA Education Committee.
- Neither the author nor the presenter is an attorney and nothing in this presentation is intended to be, or should be construed as legal advice or an opinion of counsel. If you need legal advice or a legal opinion please contact your attorney.
- The information presented herein represents the author's personal opinion and current understanding of the relevant issues involved. The author, the presenter, and the SNIA do not assume any responsibility or liability for damages arising out of any reliance on or use of this information.

NO WARRANTIES, EXPRESS OR IMPLIED. USE AT YOUR OWN RISK.

Implementing Stored-Data Encryption

Data security is top of mind for most businesses trying to respond to the constant barrage of news highlighting data theft, security breaches, and the resulting punitive costs. Combined with litigation risks, compliance issues and pending legislation, companies face a myriad of technologies and products that all claim to protect data-at-rest on storage devices. What is the right approach to encrypting stored data?

The Trusted Computing Group, with the active participation of the drive industry, has standardized on the technology for self-encrypting drives (SED): the encryption is implemented directly in the drive hardware and electronics. Mature SED products are now available from all the major drive companies, both HDD (rotating media) and SSD (solid state) and both laptops and data center. SEDs provide a low-cost, transparent, performance-optimized solution for stored-data encryption. SEDs do not protect data in transit, upstream of the storage system.

For overall data protection, a layered encryption approach is advised. Sensitive data (eg, as identified by specific regulations: HIPAA, PCI DSS) may require encryption outside and upstream from storage, such as in selected applications or associated with database manipulations.

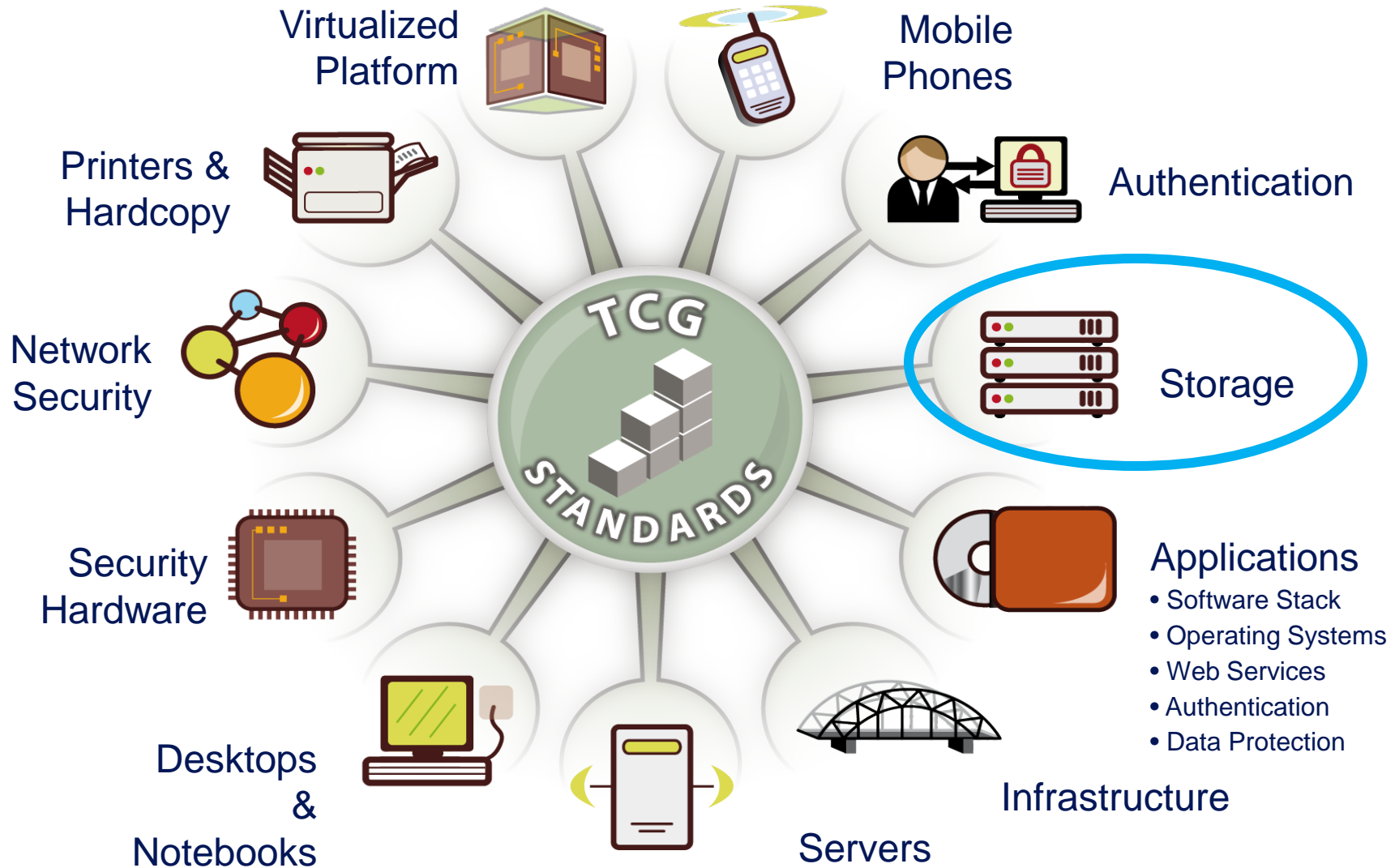
This tutorial will examine a 'pyramid' approach to encryption: selected, sensitive data encrypted at the higher logical levels, with full data encryption for all stored data provided by SEDs. The attendee should learn:

- The mechanics of SEDs, as well as application and database-level encryption

- The pros and cons of each encryption subsystem

- The overall design of a layered encryption approach

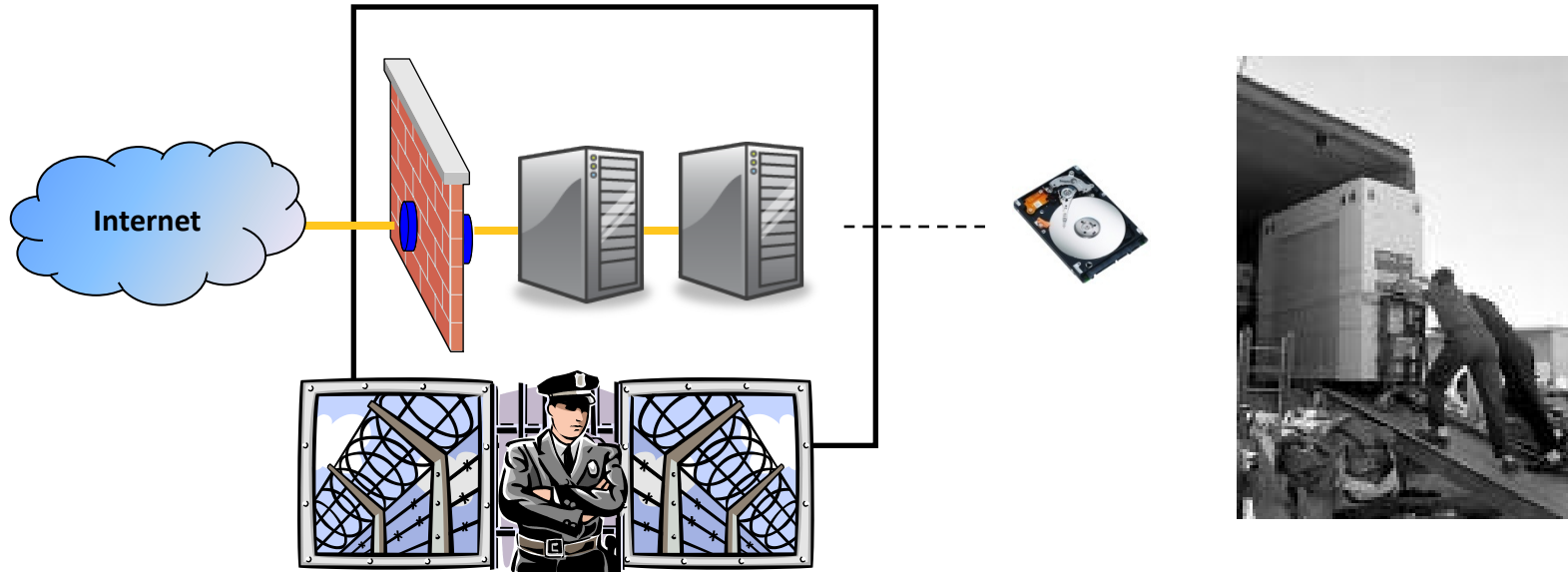
Trusted Computing Group Standards



Implementing Stored-Data Encryption

Approved SNIA Tutorial © 2015 Storage Networking Industry Association. All Rights Reserved.

IT Security Today



- ◆ Corporations spend millions to protect their networks, devices & data...
 - ◆ Physical security, firewalls, intrusion detection, etc...

Front Door

- ◆ ...But don't always understand the risk posed by internal misplacement, re-purposing, and disposal processes.

Back Door!!

Use Case : Stored Data Protection

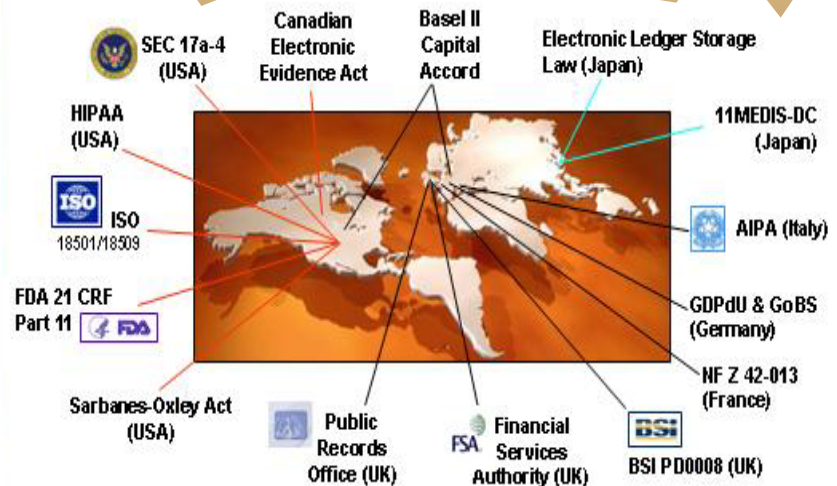


The Problem...

2005-2013: over 864,108,052 records containing sensitive personal information have been involved in security breaches

In 2013, U.S. businesses paid an average cost of \$5.4 million per data breach; that's \$188 per record

\$5.4 Million Per Incident



<http://www.privacyrights.org/ar/ChronDataBreaches.htm>

http://www.symantec.com/about/news/resources/press_kits/detail.jsp?pkid=ponemon-2013

The Problem...

2005-2013: over 864,108,052 records containing sensitive information involved

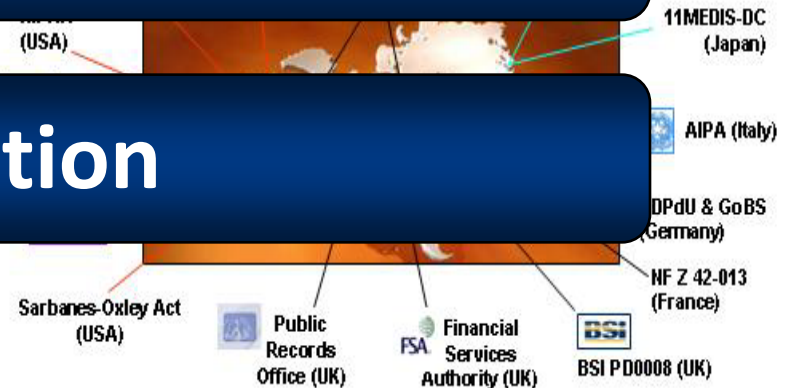
Legal

average cost of \$5.4 million per record

\$5.4 Million Per Incident

Financial

Reputation



<http://www.privacyrights.org/ar/ChronDataBreaches.htm>

http://www.symantec.com/about/news/resources/press_kits/detail.jsp?pkid=ponemon-2013

Breach Notification Legislation

Example: California

“... any agency that owns or licenses computerized data that includes personal information shall **disclose any breach** of the security of the system following discovery or notification of the breach in the security of the data to any resident of California whose **unencrypted** personal information was, or is reasonably believed to have been, acquired by an unauthorized person...”



Encryption “safe harbor”

Why Encrypt Data-At-Rest?

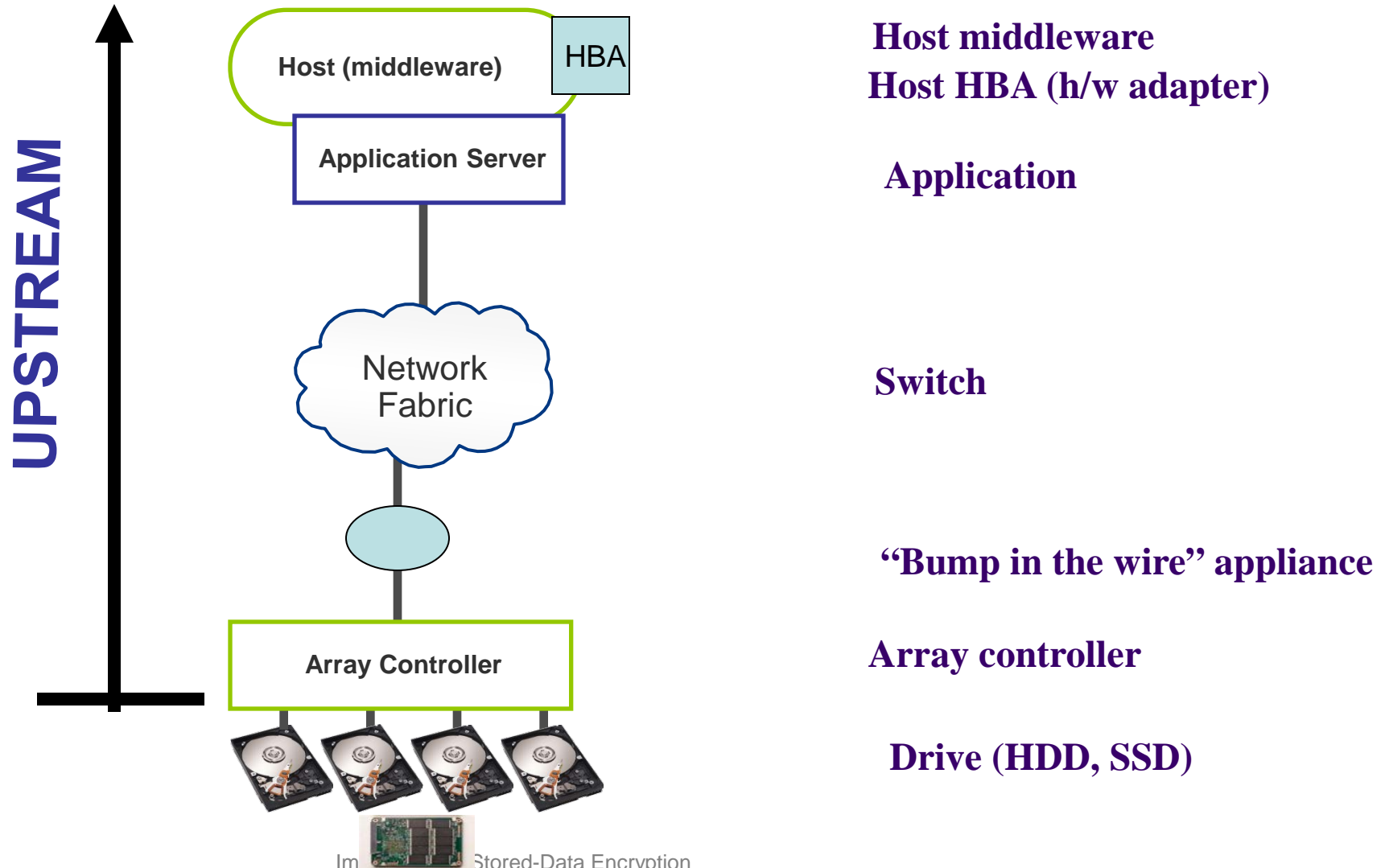
Threat scenario: stored data leaves the owner's control – lost, stolen, re-purposed, repaired, end-of-life, ...

- ◆ Compliance
 - **48+ U.S. states have data privacy laws with encryption “safe harbors”, which exempt encrypted data from breach notification¹**
- EU: Data Protection Directive 95/46/EC (27 countries) replaced with
- European Data Protection Regulation ⁴ : **requires breach notification³**
- ◆ Exposure of data loss is expensive (\$6.65 Million on average per incident²)
- ◆ Obsolete, Failed, Stolen, Misplaced...
 - **Nearly ALL drives leave the security of the data center**
 - **The vast majority of retired drives are still readable**

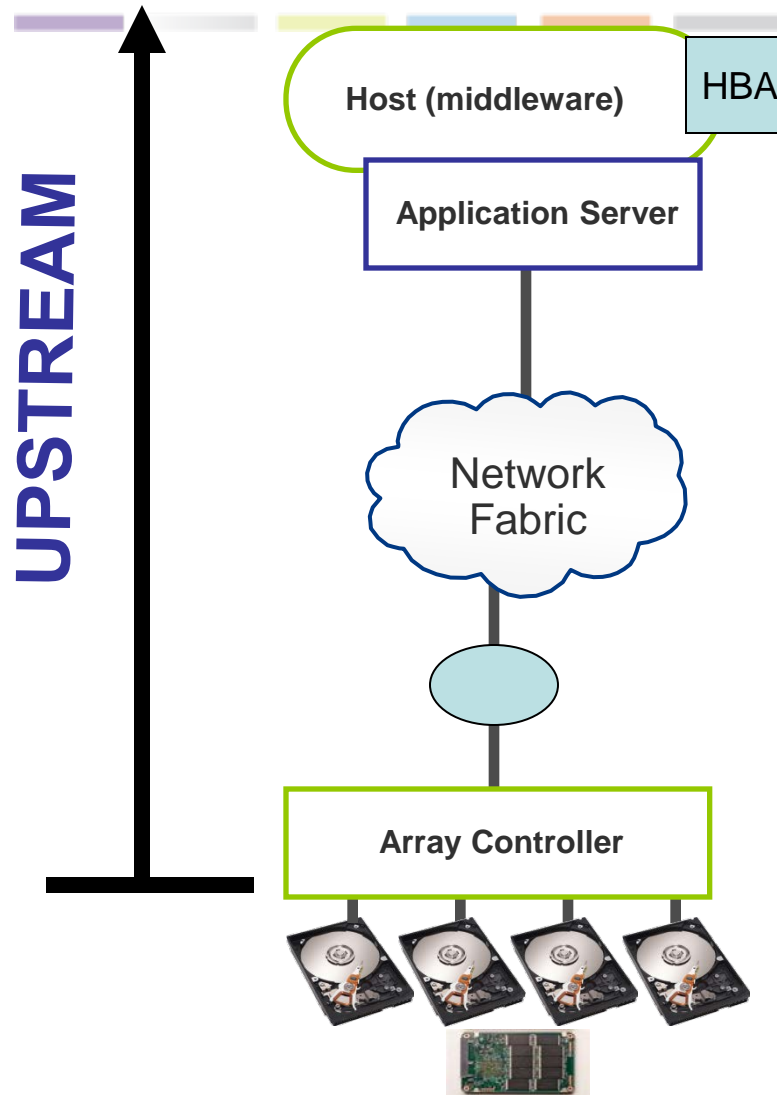


1. <http://www.ncsl.org/IssuesResearch/TelecommunicationsInformationTechnology/SecurityBreachNotificationLaws/tabid/13489/Default.aspx>
2. Ponemon Institute, Annual US Cost of Data Breach Study – www.ponemon.org
3. https://www.eiseverywhere.com/file_uploads/4982c29aa16310269434b49b0ac62eed_EricHibbard_Data-Breach-Encryption-Safe-Harbor_Final.pdf
4. http://en.wikipedia.org/wiki/General_Data_Protection_Regulation

Encryption can be done in a number of places...



Encryption can be done in “layers”...



Host middleware

Host HBA (h/w adapter)

Application

**DIFFERENT
THREAT
SCENARIOS**

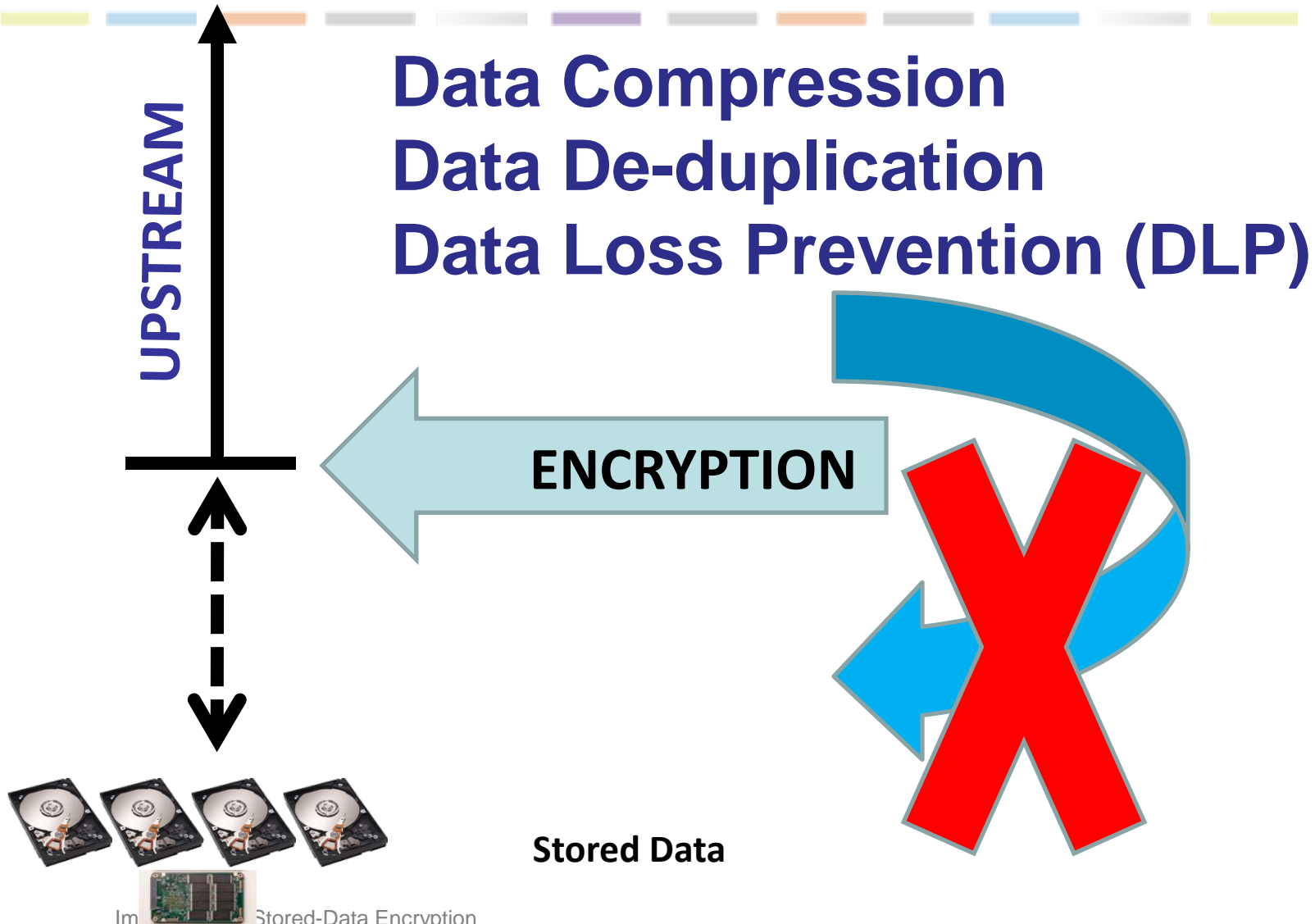
Switch

“Bump in the wire” appliance

Array controller

Drive (HDD, SSD)

Encryption upstream can affect other processes





Published Storage Specifications

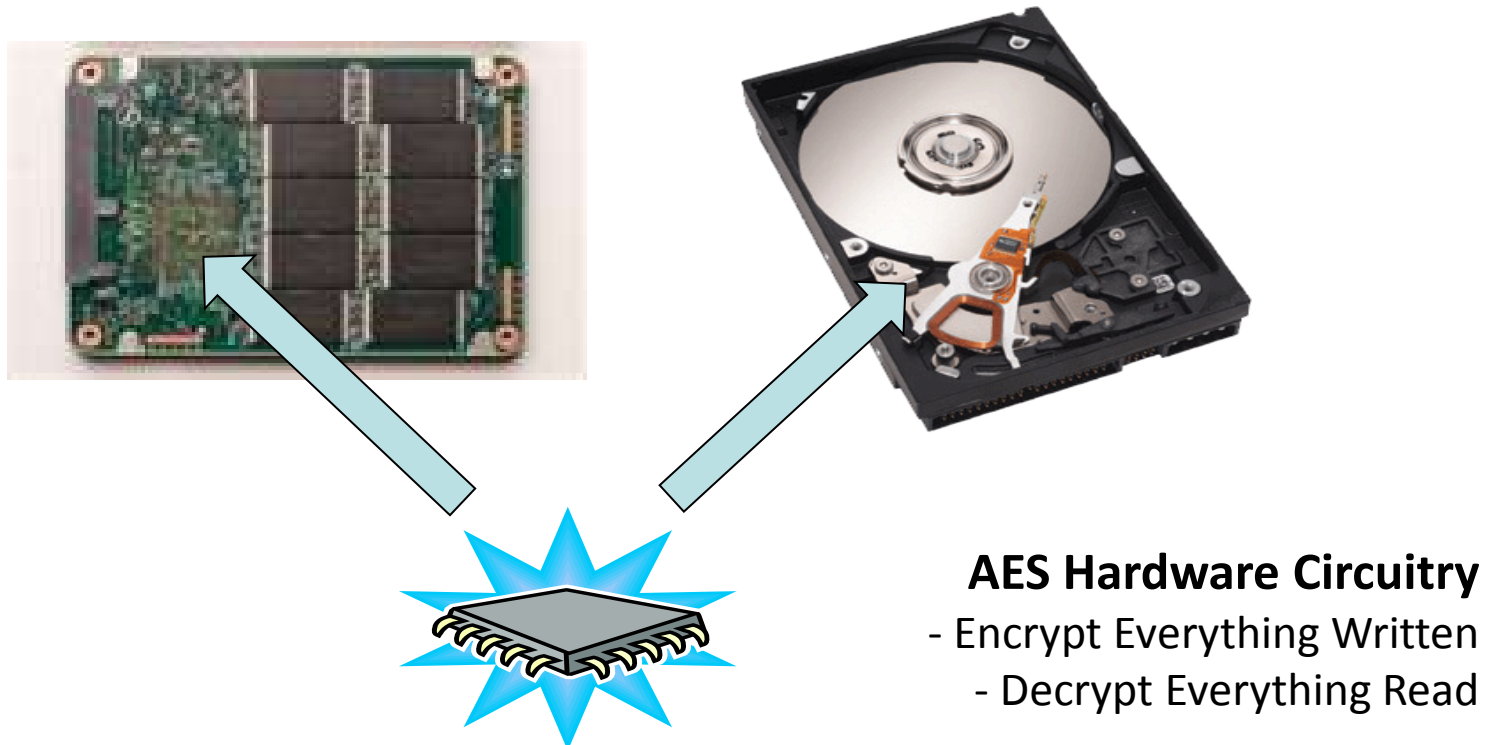


Self-Encrypting Drives (SED)

What is a Self-Encrypting Drive (SED)?

Trusted Computing Group SED Management Interface

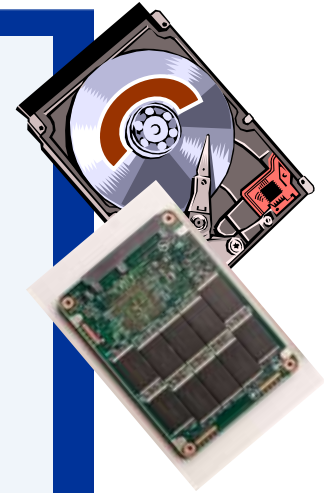
I n t e r f a c e



Why Put Security Directly in Drive Storage?

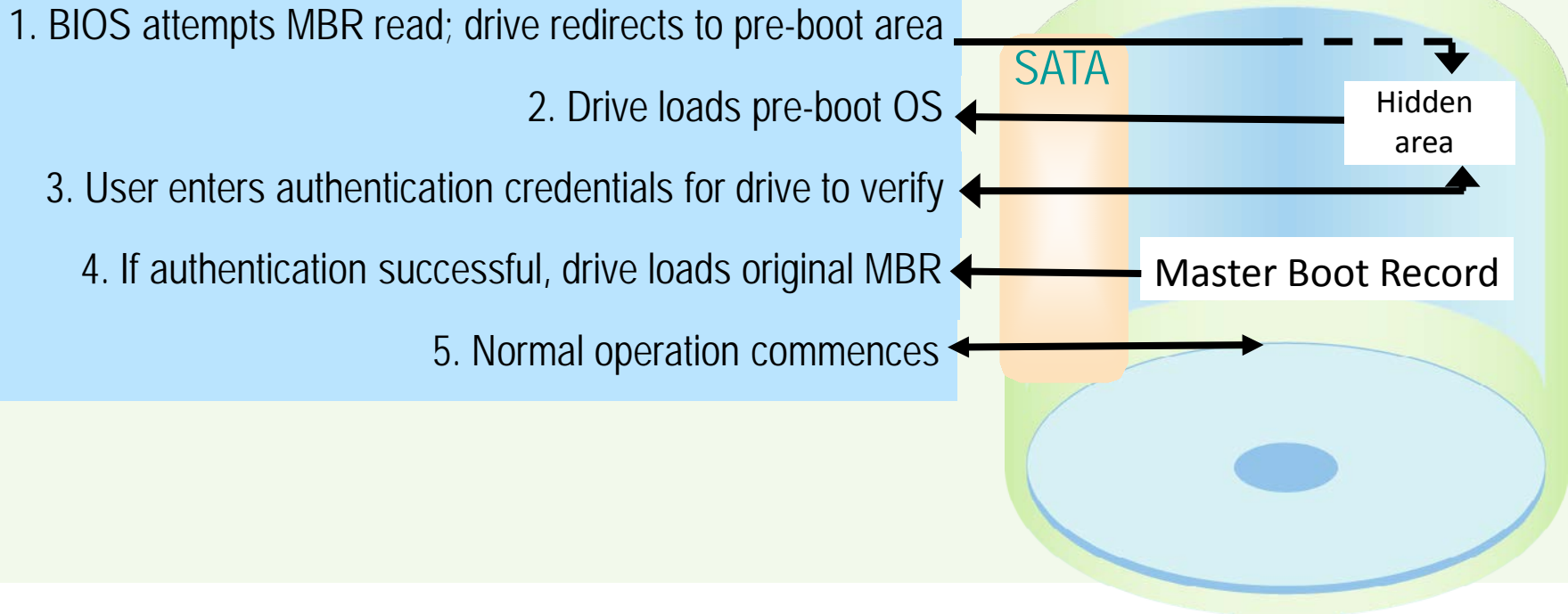
3 Simple reasons

- > **Storage for secrets with strong access control**
 - Inaccessible using traditional storage access
 - Arbitrarily large memory space
 - Gated by access control
- > **Unobservable cryptographic processing of secrets**
 - Processing unit “welded” to storage unit
 - “Closed”, controlled environment
- > **Custom logic for faster, more secure operations**
 - Inexpensive implementation of modern cryptographic functions
 - Complex security operations are feasible

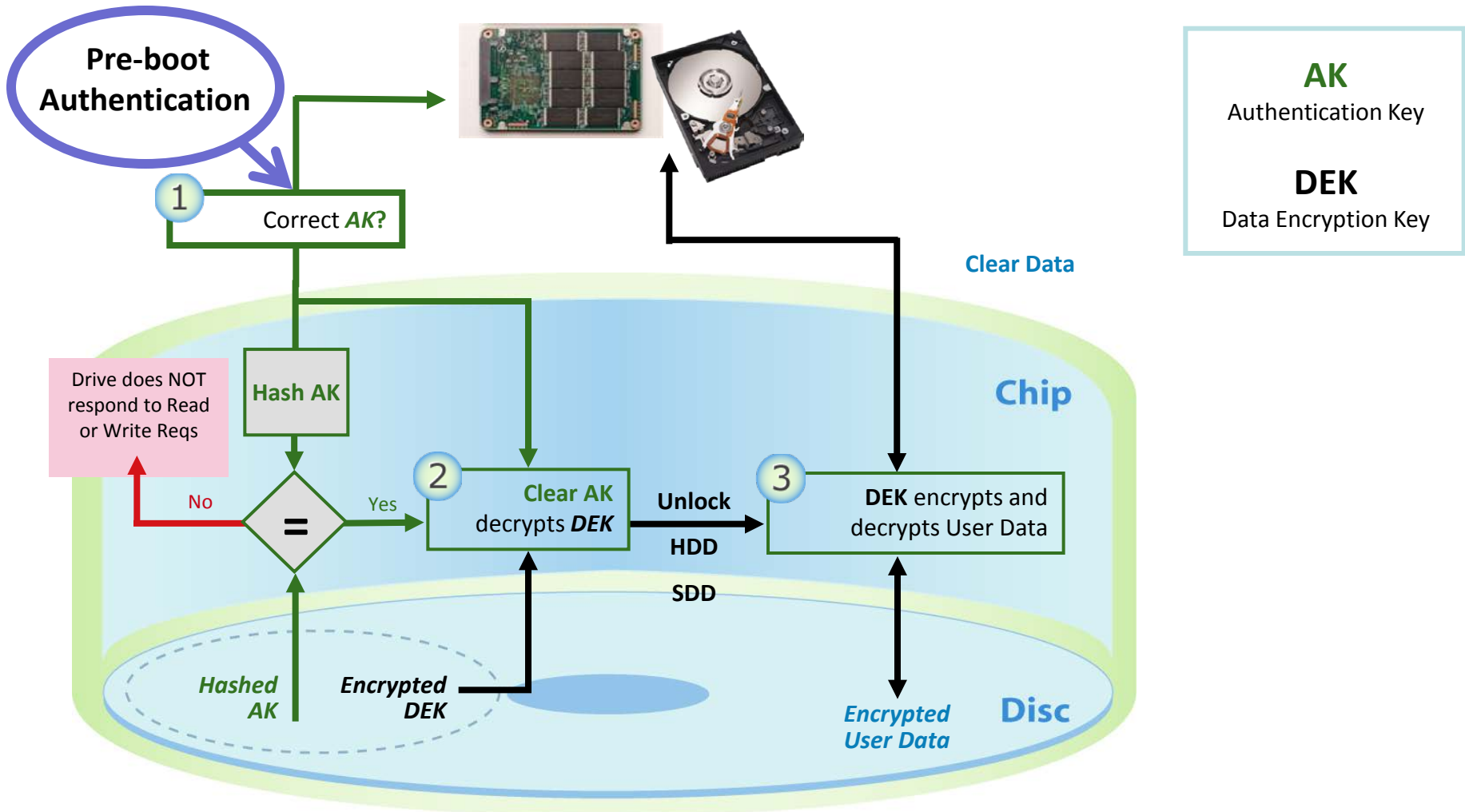


Client Security: Pre-Boot Authentication

- **Transparency: Master boot record and OS are unmodified**
- **Protected from malicious software: Authentication occurs before OS (and any malicious software) is loaded**
- **The master boot record can't be corrupted: The entire drive, including the master boot record, is encrypted**



Authentication in the Drive



Crypto Erase

► Description

- ◆ Cryptographic erase changes the drive encryption key
- ◆ Data encrypted with previous key, unintelligible when **DEcrypted** with new key

► Benefits

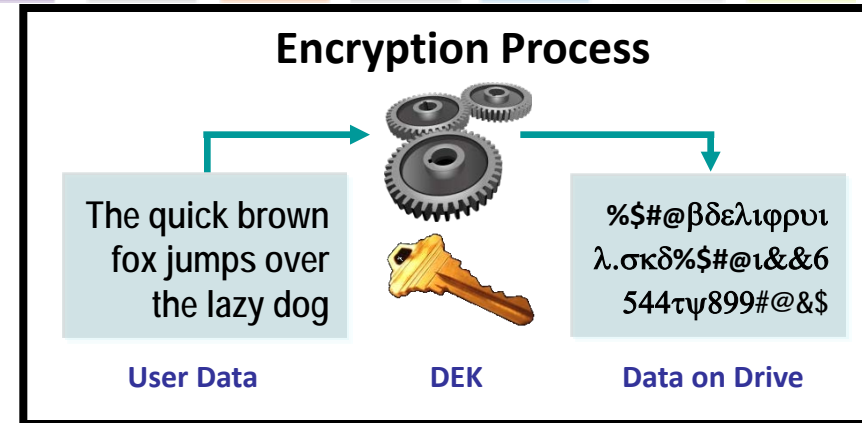
- › Instantaneous “rapid” erase for secure disposal or re-purposing

► Revision 1 of U.S. NIST SP800-88: **Guidelines for Media Sanitization** under way to support Crypto Erase

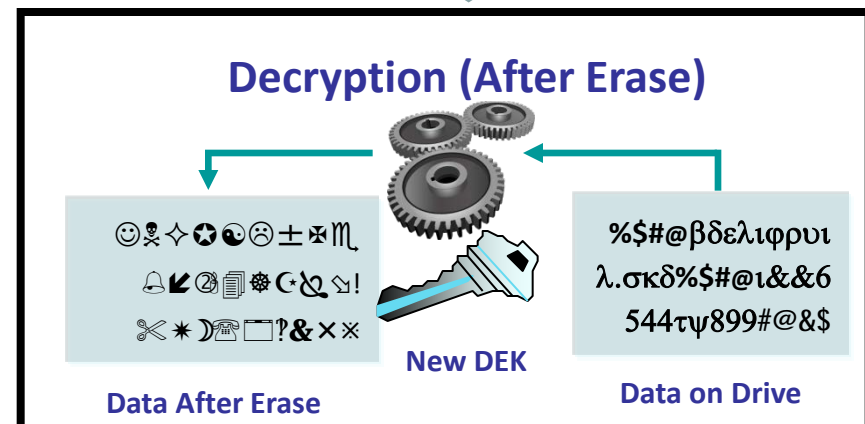
http://csrc.nist.gov/publications/drafts/800-88-rev1/sp800_88_r1_draft.pdf

Implementing Stored-Data Encryption

Approved SNIA Tutorial © 2015 Storage Networking Industry Association. All Rights Reserved.



Change DEK
Command



No Performance Degradation



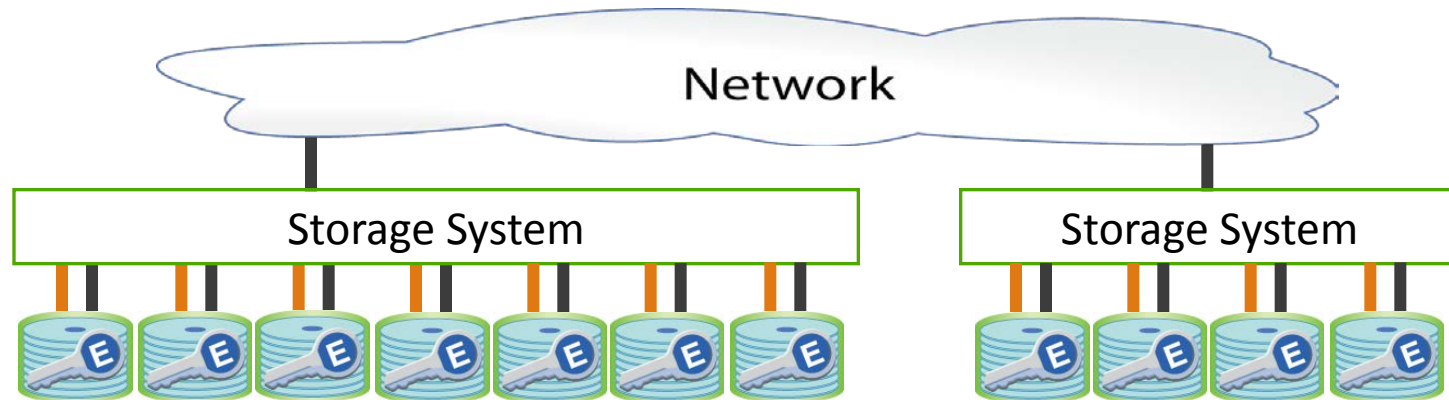
Encryption engine speed

Matches

Port's max speed

The encryption engine
is in the drive
electronics

Scales Linearly, Automatically



All data will be encrypted, with no performance degradation

IT Retires Drives Constantly

- All Drives are Eventually Retired
 - ◆ End of Life
 - ◆ Returned for Expired Lease
 - ◆ Returned for Repair / Warranty
 - ◆ Repurposed
- 50,000 drives leave data centers daily
- Exposure of data is expensive - \$6.65 million on average
- 90% of retired drives are still readable (IBM study¹)

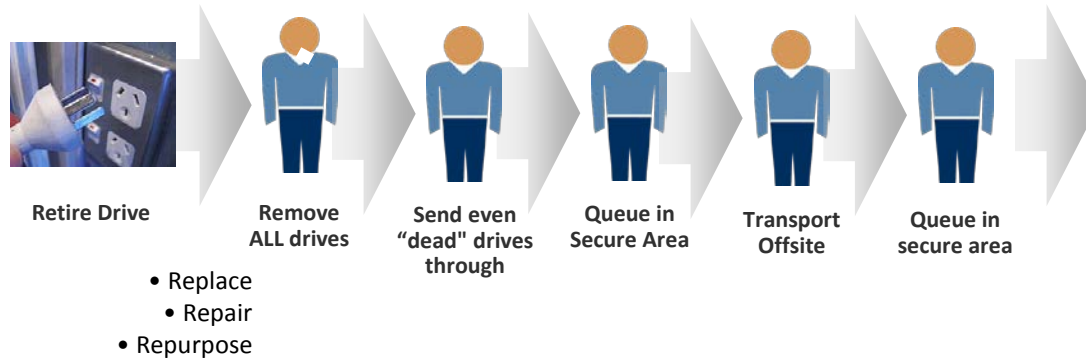


Needed: A simple, efficient, secure way to make retired drive data unreadable

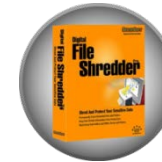
1: <http://www.redbooks.ibm.com/redpapers/pdfs/redp4529.pdf>



How the Drive Retirement Process Works



Retirement Options



Overwriting takes days and there is no notification of completion from drive



Hard to ensure degauss strength matched drive type



Shredding is environmentally hazardous



Not always as secure as shredding, but more fun

SECURE?

People make mistakes

“Because of the volume of information we handle and **the fact people are involved, we have occasionally made mistakes.**”



which lost a tape with 150,000 Social Security numbers stored at an Iron Mountain warehouse, October 2007¹

99% of Shuttle Columbia's hard drive data recovered from crash site

Data recovery specialists at Kroll Ontrack Inc. retrieved 99% of the information stored on the charred Seagate hard drive's platters over a two day period.

- May 7, 2008 (Computerworld)

1. <http://www.usatoday.com/tech/news/computersecurity/2008-01-18-penney-data-breach>

Disposal Options Are Riddled with Shortcomings



Formatting the drive or deleting the data

- *Doesn't remove the data - data is still readable*



Over-writing

- *Takes hours-to-days*
- *Error-prone; no notification from the drive of overwrite completion*



Shredding

- *Very costly; time-consuming; dependent on technicians who have other duties*
- *Environmentally hazardous*
- *Loss of investment*



Degaussing the disk drive

- *Difficult to ensure degauss strength matched type of drive*
- *Very costly; error-prone; dependent on technicians who have other duties*
- *Loss of investment*



Smashing the disk drive

- *Not always as secure as shredding, but more fun*
- *Environmentally hazardous*
- *Loss of investment*



Disposing via professional offsite services

- *Costly*
- *No guarantee of disposal*
- *Drive is exposed to the tape's falling-off-the-truck issue*

How the Drive Retirement Process Works

Retirement Options



Retire D

Drive Retirement is:

Expensive

Time-consuming

Error-prone

ing takes days
d there is no
otification of
n from drive

sure degauss
atched drive
type

edding is
imentally
azardous

s as secure
edding, but
more fun

**S
E
C
U
R
E
?**



*which lost a tape with 150,000 Social Security numbers
stored at an Iron Mountain warehouse, October 2007¹*

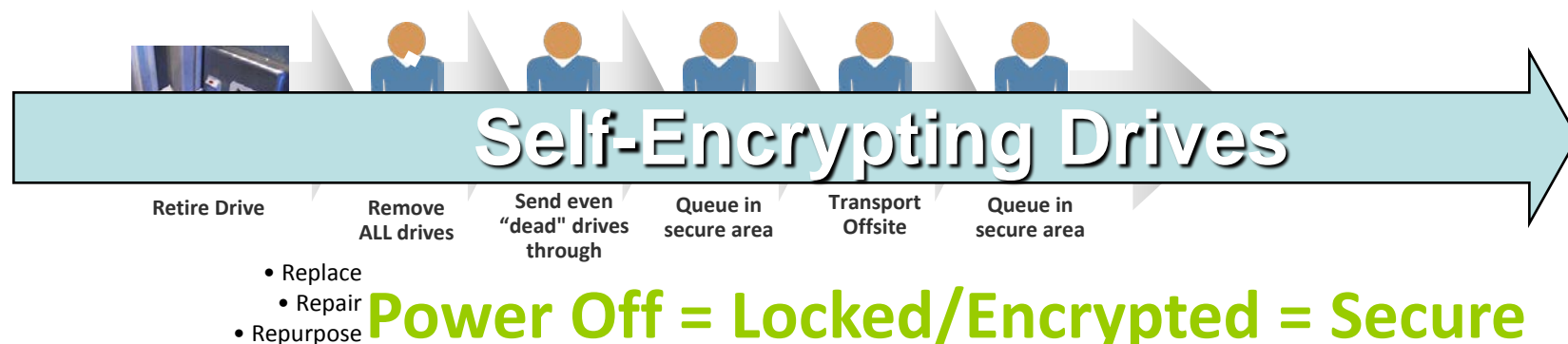
**99% of Shuttle Columbia's hard drive data recovered
from crash site**

Data recovery specialists at Kroll Ontrack Inc. retrieved 99% of the
information stored on the charred Seagate hard drive's platters over
a two day period.

- May 7, 2008 (Computerworld)

1. http://www.usatoday.com/tech/news/computersecurity/2008-01-18-penney-data-breach_

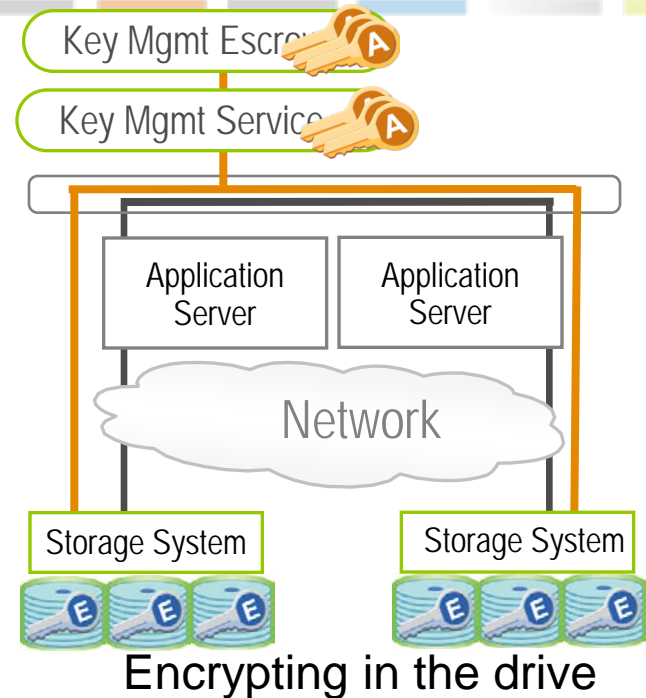
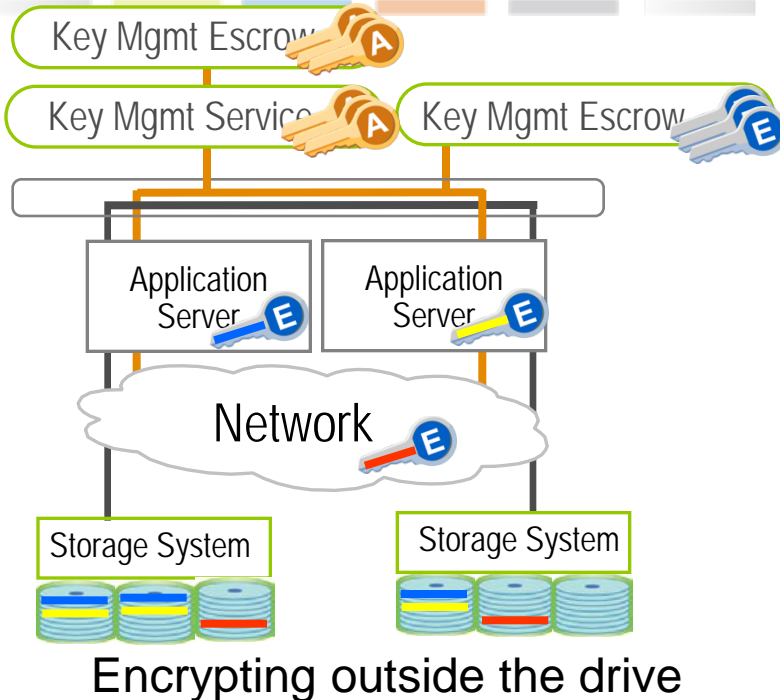
Drive Retirement: Self-Encrypting Drives



Added "insurance": Crypto Erase

- Reduces IT operating expense
 - › Eliminates the need to overwrite or destroy drive
 - › Secures warranty and expired lease returns
 - › Enables drives to be repurposed securely
- Provides safe harbor for most data privacy laws

Key Management Simplification



Encryption key never leaves the drive. No need to track or manage ...

BUT, YOU STILL MANAGE THE AUTHENTICATION KEYS (drive locking),

to protect against loss or theft (for just crypto erase, no authentication key needed)

- **To recover data from a drive:**

- ***Only need the Authentication Key and the drive***
- Don't need to escrow the encryption key to maintain data recoverability

- Don't need to track encryption key storage separate from data storage
- Don't need to be concerned with interoperability of encryption key storage and data

Hardware-Based Self-Encryption versus Software Encryption

- **Transparency:** SEDs come from factory with encryption key already generated
- **Ease of management:** No encrypting key to manage
- **Life-cycle costs:** The cost of an SED is pro-rated into the initial drive cost; software has continuing life cycle costs
- **Disposal or re-purposing cost:** With an SED, erase on-board encryption key
- **Re-encryption:** With SED, there is no need to ever re-encrypt the data
- **Performance:** No degradation in SED performance
- **Standardization:** Whole drive industry is building to the TCG/SED Specs
- **No interference** with upstream processes

New hardware acquisition (part of normal replacement cycle)

'Hurdles' to Implementing Encryption...

Key management / data loss	<ul style="list-style-type: none">• Tracking and managing encryption keys• Tracking and managing authentication keys (passwords for unlocking drives)
Complexity	<ul style="list-style-type: none">• Data classification• Impact on OS, applications, databases• Interoperability
Performance	<ul style="list-style-type: none">• Performance degradation; scalability
Cost	<ul style="list-style-type: none">• Initial acquisition costs• Deployment costs

Addressing the Hurdles...

Simplifies key management to prevent data loss

- ✓ Encryption key does not leave the drive; it does not need to be escrowed, tracked, or managed

Simplifies Planning and Management

- ✓ Standards-based for optimal manageability and interoperability
- ✓ Transparent to application developers and database administrators. No change to OS, applications, databases
- ✓ Data classification not needed to maintain performance

Solves Performance

- ✓ No performance degradation
- ✓ Automatically scales linearly
- ✓ Can change keys without re-encrypting data

Reduces Cost

- ✓ Standards enables competition and drive cost down
- ✓ Compression and de-duplication maintained
- ✓ Simplifies decommissioning and preserves hardware value for returns, repurposing

SNIA: Encryption of Data At-Rest

Step-by-step Checklist

1. Understand Drivers
2. Classify Data Assets
3. Inventory Data Assets
4. Perform Data Flow Analysis
5. Choose Points-of-Encryption
6. Design Encryption Solution
7. Begin Data Re-Alignment
8. Implement Solution
9. Activate encryption

http://www.snia.org/forums/ssif/knowledge_center/white_papers

The Steps (using SEDs)

1. Understand Drivers: **breach laws**
- ~~2. Classify Data Assets~~
- ~~3. Inventory Data Assets~~
- ~~4. Perform Data Flow Analysis~~
5. Choose Points-of-Encryption: **drives**
6. Design Encryption Solution: **management**
- ~~7. Begin Data Re-Alignment~~
8. Implement Solution: **SED phase-in**
9. Activate encryption: **automatic**

**Greatly
Simplified
Using SEDs**

- Data classification and asset inventory not required to support SEDs
- Higher layer encryption may additionally be mandated by regulations

SED Superiority

- Simplified Management
- Robust Security
- Compliance “Safe Harbor”
- Cuts Disposal Costs
- Scalable
- Interoperable
- Integrated
- Transparent

“Many organizations are considering **drive-level security for its simplicity** in helping secure sensitive data through the hardware lifecycle from

initial setup, to upgrade transitions and disposal”

Eric Ouellet
Research Vice President
Gartner

SOLID STATE DRIVES

SSD ADVANTAGES

Reduced maintenance
times and cost



Save \$\$ on IT cost (TCO)

Better performance



Faster booting and application launching

More shock resistance



Shock proof

More reliability (MTBF)



Fewer drive crashes

Less power consumption



Energy efficient and **Green**

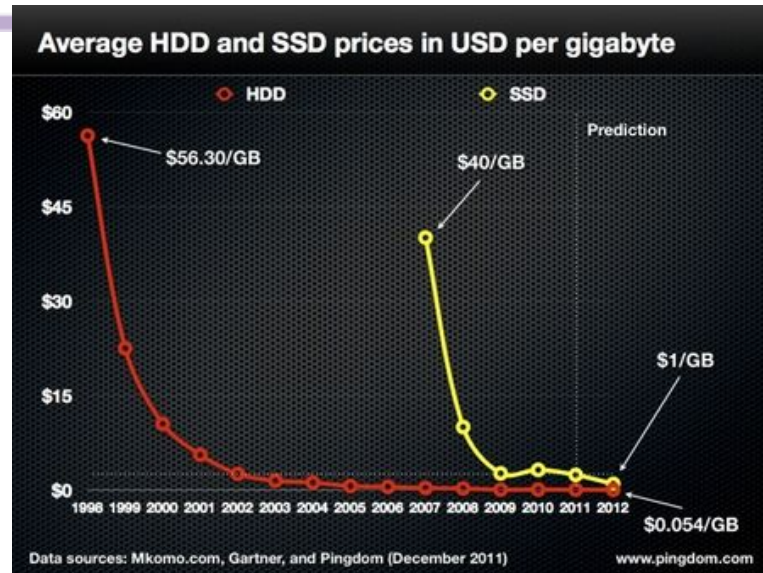
Right Solution



HDD versus SSD “Cost” Comparison

\$\$\$ / GB

\$\$\$ / IOPS



<http://www.tomshardware.com/news/ssd-hdd-solid-state-drive-hard-disk-drive-prices,14336.html>

“... heat-assisted magnetic recording (HAMR) could push the (difference) even further....”

http://www.diffen.com/difference/HDD_vs_SSD

Whereas hard drives are around \$0.08 per gigabyte for 3.5", or \$0.20 for 2.5", a typical flash SSD is about \$0.80 per GB. This is down from about \$2 per GB in early 2012.

Implementing Stored-Data Encryption

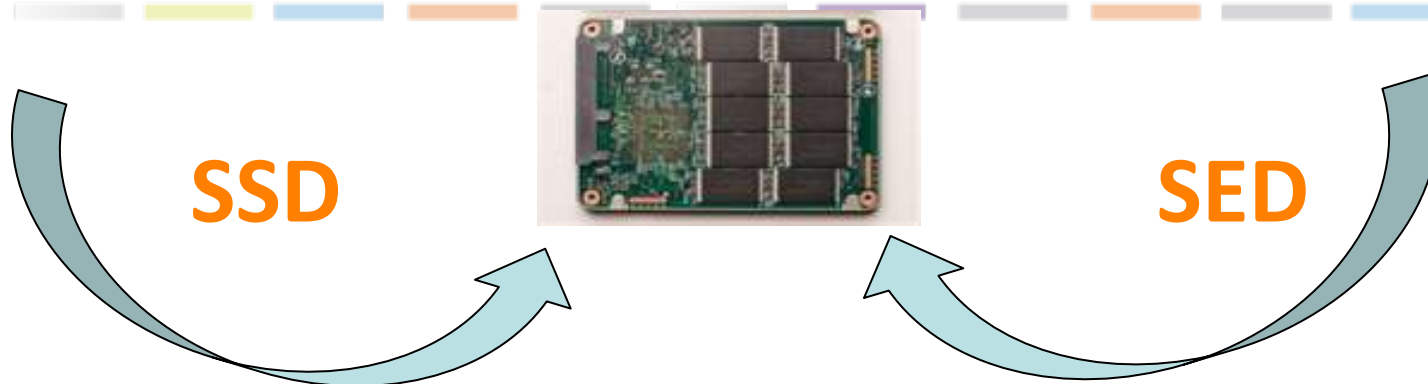
Approved SNIA Tutorial © 2015 Storage Networking Industry Association. All Rights Reserved.

IOPS are critical to the Enterprise

	Hard Drive (HDD) 1x 15,000RPM 300GB SAS	Solid State (SSD) 300GB
In/Out Operations per Second (IOPS – Higher is Better)	200~450 IOPS	10,000~25,000 IOPS
Sequential Read/Write Speeds (MB/s – Higher is Better)	Read: 240MB/s Write: 210MB/s	Read: 510MB/s Write: 310MB/s
Random Read/Write Speeds (MB/s – Higher is Better)	Read: 2MB/s Write: 5MB/s	Read: 60MB/s Write: 210MB/s
Sound	Low Hum, “clicky” sounds during Read and Write	Sound of Silence
Heat Output	Moderate	Very Low
Power Consumption (Idle/Load)	14~17 Watts	0.5~5 Watts
Sensitivity to Shock/Vibration	Yes w/ Data Loss	None
Sensitivity to Magnets	Yes w/ Data Loss	None
Fragmentation	Yes, degraded performance	None
Estimated Lifespan	1.5 Million Hours	2.0 Million Hours

<http://nutypesystems.com/rd-lab/ssd-vs-hdd-high-level/>

Solid-State Drive + Self-Encrypting Drive

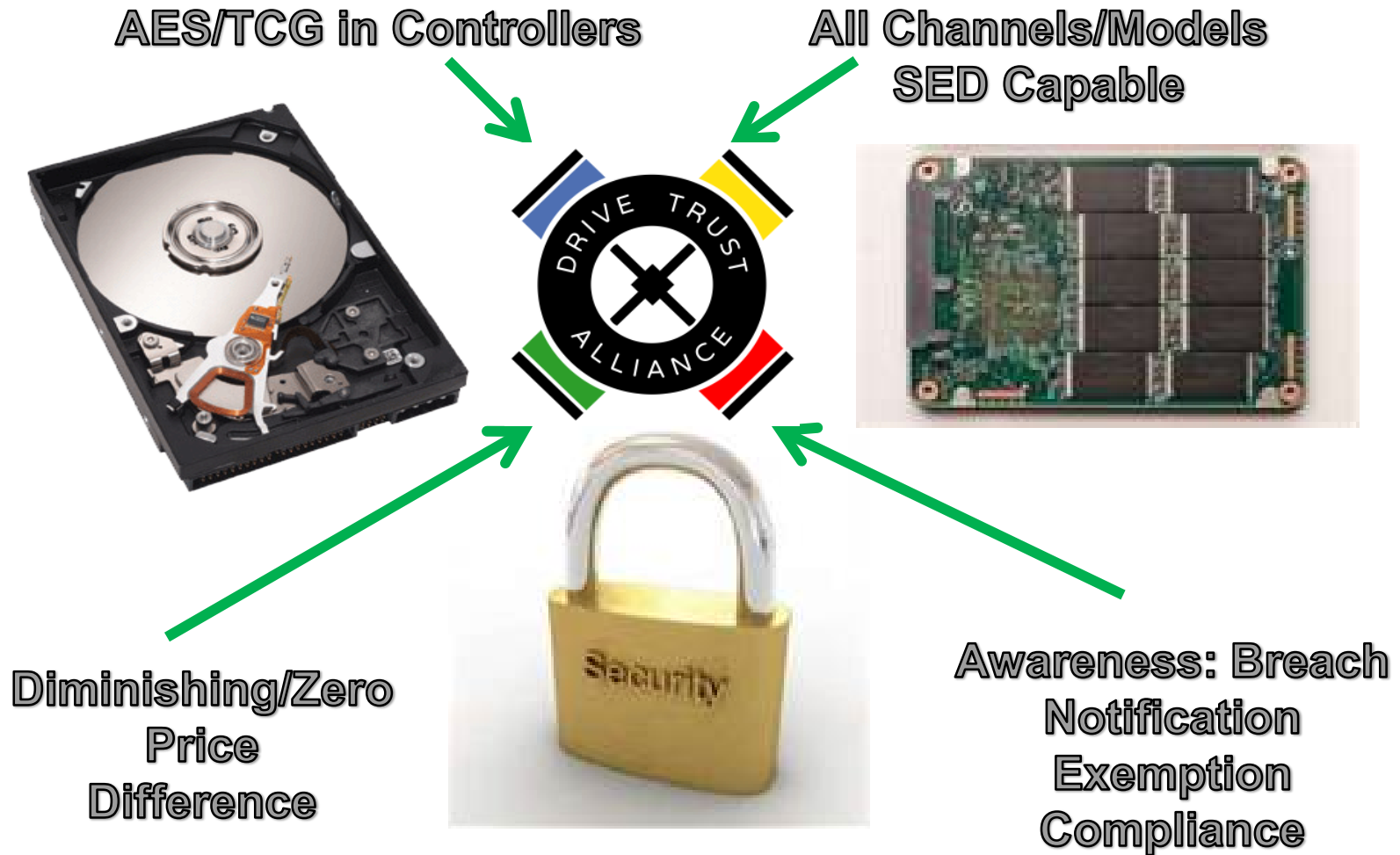


SIMPLE SOLUTION

- Reduced TCO
- Increased productivity
- Better Performance
- More shock resistance
- Better reliability
- Less power use
- Approaching price parity re: HDD
- Superior IOPS

- Simplified Management
- Robust Security
- Compliance “Safe Harbor”
- Cut Disposal Costs
- Scalable
- Interoperable
- Integrated
- Transparent

Factors Influencing Accelerated SED Adoption



Saint Barnabas Health Care System: Case Study

• Organization

- New Jersey's largest integrated healthcare system
 - ◆ 25 functional facilities total
- Provides treatment for >2M patients/year
- 18,200 employees, 4,600 doctors

• Environment

- 2380 laptops
- Adopted SED as standard for desktops this year (2011),
 - ◆ used by healthcare professionals and executives
 - ◆ distributed across 25 functional facilities
- Protecting PII/PHI/diagnostic information
- HP shop using Wave-managed Hitachi SEDs



Case Study

- **Barnabas Health:**

- New Jersey's largest integrated health delivery system
- Implemented SEDs in 2380 laptops used by doctors, nurses, administrators and executives across 25 facilities
- Will be encrypting 13,000 desktops used in the hospitals, via the asset lifecycle process in 4 years, 400 units expected to be done this year.

- **Key Findings:**

- 24 hours faster deployment on average per user over previous software-based encryption
- Negligible boot time versus up to 30 minutes to boot a PC with software encryption

Business Case

- **Identify the data protection risks/requirements**
 - Regulatory requirement for data protection
 - Safe harbor exemption
 - Intellectual property/ Proprietary information protection
- **Build a business case**
 - Market place analysis
 - Embed into the asset lifecycle program to manage expense



Self-Encryption Everywhere

➤ Encryption everywhere!

- ◆ Data center/branch office to the USB drive

➤ Standards-based

- ◆ Multiple vendors; interoperability

➤ Unified key management

- ◆ Authentication key management handles all forms of storage

➤ Simplified key management

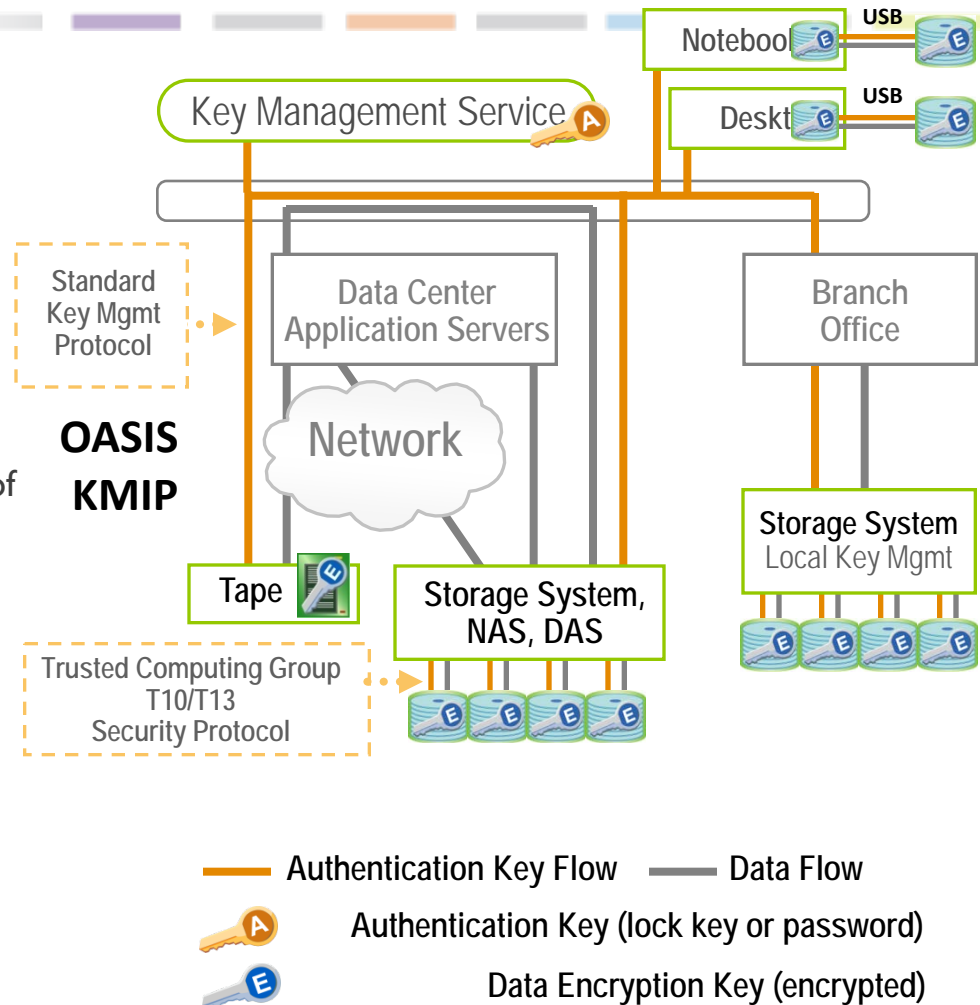
- ◆ Encryption keys never leave the drive. No need to track or manage.

➤ Transparent

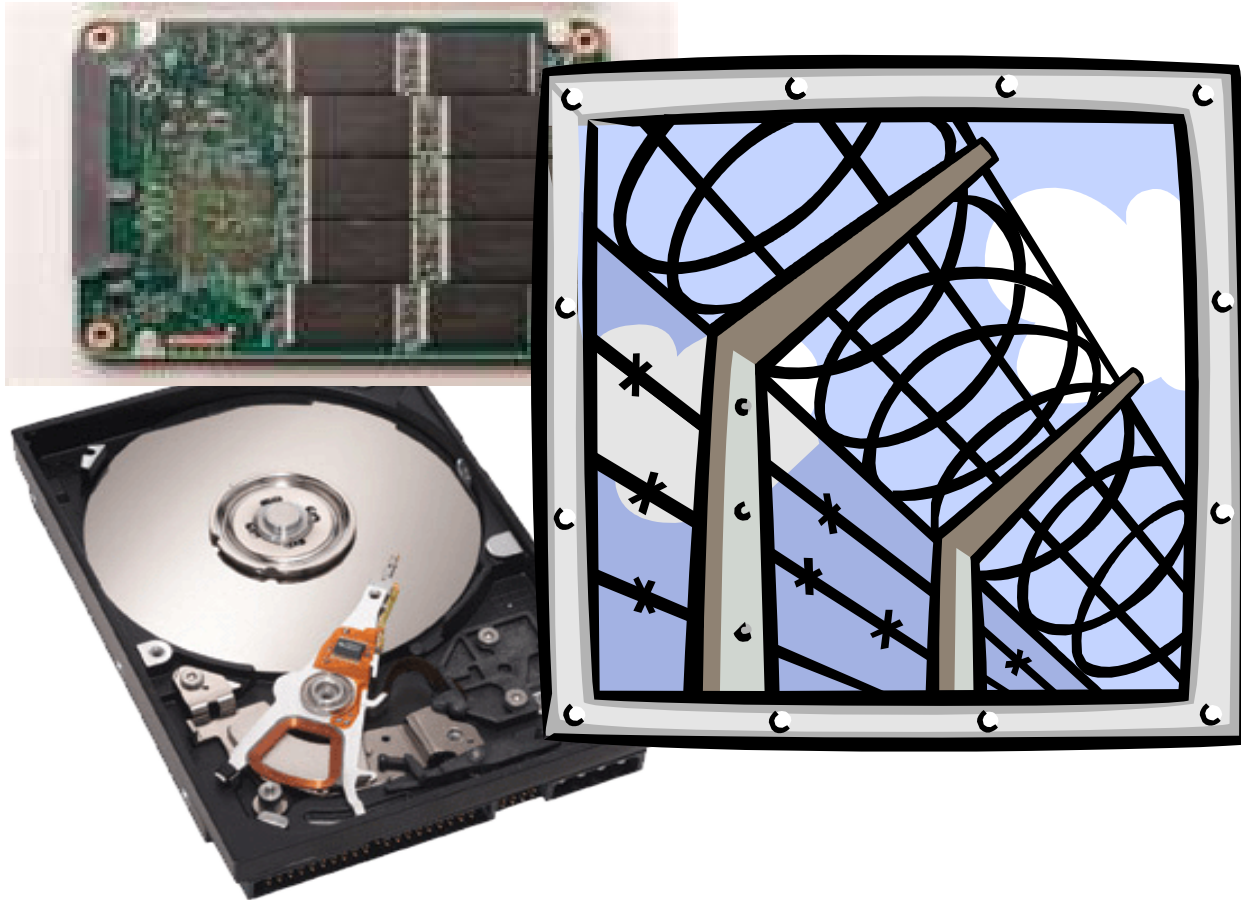
- ◆ Transparent to OS, applications, application developers, databases, database administrators

➤ Automatic performance scaling

- ◆ Granular data classification not needed



Thank You!



Attribution & Feedback

The SNIA Education Committee thanks the following individuals for their contributions to this Tutorial.

Authorship History

Dr. Michael Willett

Updates:

Trusted Computing Group
Drive Trust Alliance

Additional Contributors

Gianna DaGiau
Eric Hibbard
Anne Price

Please send any questions or comments regarding this SNIA Tutorial to tracktutorials@snia.org